

## First Quarter (April 1 – June 30, 2017) Flash Report (unaudited)

Three months ended June 30, 2017

# ONO PHARMACEUTICAL CO., LTD.

August 2, 2017

Ono Pharmaceutical Co., Ltd. ("The Company") has announced its consolidated financial results for three months ended June 30, 2017.

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs").

This First Quarter Flash Report 2018 (unaudited) is summary information extracted from the financial statements announced, and the financial statements and the figures contained herein are prepared for reference only for the convenience of readers outside Japan with certain modifications and reclassifications made from the original financial statements presented in Japanese language.

The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan using the rate of 112 to \$1, the approximate rate of exchange at June 30, 2017.

Amounts of less than one million yen and one thousand U.S. dollars have been rounded to the nearest million yen and one thousand U.S. dollars in the presentation of the accompanying consolidated financial statements.

## Financial Highlights

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

	Millions of yen			Thousands of US\$	
	1st Quarter 3 months ended Jun. 30, 2016	Annual 12 months ended Mar. 31, 2017	1st Quarter 3 months ended Jun. 30, 2017	1st Quarter 3 months ended Jun. 30, 2017	
Revenue	¥ 58,757	¥ 244,797	¥ 60,913	\$ 543,865	
Profit (Owners of the parent company)	13,680	55,793	11,774	105,129	
Total equity	477,791	524,211	510,218	4,555,517	
Total assets	540,405	617,461	577,330	5,154,731	
				US\$	
Basic earnings per share	¥ 25.81	¥ 105.27	¥ 22.31	\$ 0.20	
Diluted earnings per share	¥ 25.81	¥ 105.26	¥ 22.31	\$ 0.20	

## First Quarter (April 1 – June 30, 2017) Flash Report (unaudited)

Three months ended June 30, 2017

### Future Outlook

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

	Six months ending		Year ending	
	September 30, 2017		March 31, 2018	
	Millions of yen	Thousands of US\$	Millions of yen	Thousands of US\$
<b>Revenue</b>	¥ 112,500	\$ 1,004,464	¥ 236,000	\$ 2,107,143
<b>Operating profit</b>	13,200	117,857	36,500	325,893
<b>Profit before tax</b>	14,500	129,464	39,000	348,214
<b>Profit</b>	10,700	95,536	29,000	258,929
<b>(Owners of the parent company)</b>				
	Yen	US\$	Yen	US\$
<b>Basic earnings per share</b>	¥ 20.19	\$ 0.18	¥ 54.72	\$ 0.49

(\*)The foregoing are forward-looking statements based on a number of assumptions and beliefs in light of the information currently available to management and are subject to risks and uncertainties. Actual financial results may differ materially depending on a number of economic factors, including conditions and currency exchange rate fluctuations.

## First Quarter (April 1 – June 30, 2017) Flash Report (unaudited)

Three months ended June 30, 2017

### Consolidated Statement of Financial Position

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

ASSETS	Millions of yen		Thousands of US\$
	As of March 31, 2017	As of June 30, 2017	As of June 30, 2017
<b>Current assets</b>			
Cash and cash equivalents	¥ 146,323	¥ 92,491	\$ 825,810
Trade and other receivables	73,255	74,435	664,597
Marketable securities	17,560	15,620	139,467
Other financial assets	819	810	7,228
Inventories	25,334	26,733	238,684
Other current assets	7,742	9,990	89,192
<b>Total current assets</b>	<b>271,033</b>	<b>220,078</b>	<b>1,964,979</b>
<b>Non-current assets</b>			
Property, plant, and equipment	83,659	85,169	760,441
Intangible assets	45,237	49,005	437,549
Investment securities	176,573	184,785	1,649,864
Investments in associates	114	119	1,063
Other financial assets	26,836	26,708	238,462
Deferred tax assets	10,739	7,685	68,619
Other non-current assets	3,271	3,781	33,755
<b>Total non-current assets</b>	<b>346,428</b>	<b>357,252</b>	<b>3,189,752</b>
<b>Total assets</b>	<b>¥ 617,461</b>	<b>¥ 577,330</b>	<b>\$ 5,154,731</b>

LIABILITIES AND EQUITY	Millions of yen		Thousands of US\$
	As of March 31, 2017	As of June 30, 2017	As of June 30, 2017
<b>Current liabilities</b>			
Trade and other payables	¥ 30,905	¥ 27,736	\$ 247,645
Borrowings	423	436	3,891
Other financial liabilities	5,814	5,320	47,497
Income taxes payable	24,777	3,746	33,446
Provisions	6,086	7,134	63,700
Other current liabilities	14,928	12,743	113,781
<b>Total current liabilities</b>	<b>82,933</b>	<b>57,115</b>	<b>509,959</b>
<b>Non-current liabilities</b>			
Borrowings	542	468	4,180
Other financial liabilities	11	12	106
Retirement benefit liabilities	2,805	2,658	23,734
Provisions	30	30	268
Deferred tax liabilities	881	893	7,972
Long-term advances received	5,276	5,170	46,158
Other non-current liabilities	772	766	6,837
<b>Total non-current liabilities</b>	<b>10,316</b>	<b>9,997</b>	<b>89,255</b>
<b>Total liabilities</b>	<b>93,250</b>	<b>67,112</b>	<b>599,214</b>
<b>Equity</b>			
Share capital	17,358	17,358	154,985
Capital reserves	17,144	17,155	153,173
Treasury shares	(59,382)	(81,881)	(731,078)
Other components of equity	51,752	58,844	525,393
Retained earnings	492,237	493,596	4,407,110
Equity attributable to owners of the parent company	519,110	505,073	4,509,582
Non-controlling interests	5,101	5,145	45,935
<b>Total equity</b>	<b>524,211</b>	<b>510,218</b>	<b>4,555,517</b>
<b>Total liabilities and equity</b>	<b>¥ 617,461</b>	<b>¥ 577,330</b>	<b>\$ 5,154,731</b>

## First Quarter (April 1 – June 30, 2017) Flash Report (unaudited)

Three months ended June 30, 2017

### Consolidated Statement of Income

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

	Millions of yen		Thousands of US\$
	1st Quarter 3 months ended June 30, 2016	1st Quarter 3 months ended June 30, 2017	1st Quarter 3 months ended June 30, 2017
<b>Revenue</b>	¥ 58,757	¥ 60,913	\$ 543,865
Cost of sales	(16,202)	(15,140)	(135,176)
<b>Gross profit</b>	42,555	45,773	408,689
Selling, general, and administrative expenses	(14,054)	(16,240)	(144,999)
Research and development costs	(11,119)	(14,938)	(133,376)
Other income	21	62	555
Other expenses	(159)	(382)	(3,410)
<b>Operating profit</b>	17,244	14,275	127,459
Finance income	1,531	1,523	13,594
Finance costs	(540)	(8)	(69)
Share of profit (loss) from investments in associates	10	6	50
<b>Profit before tax</b>	18,245	15,796	141,035
Income tax expense	(4,541)	(3,992)	(35,644)
<b>Profit for the period</b>	13,704	11,804	105,391
<b>Profit for the period attributable to:</b>			
Owners of the parent company	13,680	11,774	105,129
Non-controlling interests	24	29	261
<b>Profit for the period</b>	13,704	11,804	105,391
<b>Earnings per share:</b>			
	Yen		US\$
Basic earnings per share	25.81	22.31	0.20
Diluted earnings per share	25.81	22.31	0.20

## First Quarter (April 1 – June 30, 2017) Flash Report (unaudited)

Three months ended June 30, 2017

### Consolidated Statement of Comprehensive Income

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

	Millions of yen		Thousands of US\$
	1st Quarter 3 months ended June 30, 2016	1st Quarter 3 months ended June 30, 2017	1st Quarter 3 months ended June 30, 2017
<b>Profit for the period</b>	¥ 13,704	¥ 11,804	\$ 105,391
<b>Other comprehensive income:</b>			
Items that will not be reclassified to profit or loss:			
Net gain (loss) on financial assets measured at fair value through other comprehensive income	(1,910)	7,084	63,250
Remeasurement of defined benefit plans	(206)	185	1,651
Share of net gain (loss) on financial assets measured at fair value through other comprehensive income of investments in associates	(0)	(0)	(1)
Total of items that will not be reclassified to profit or loss	(2,117)	7,269	64,900
Items that may be reclassified subsequently to profit or loss:			
Exchange differences on translation of foreign operations	(470)	19	171
Net fair value gain (loss) on derivatives under hedge accounting	(25)	6	57
Total of items that may be reclassified subsequently to profit or loss	(495)	26	228
<b>Total other comprehensive income (loss)</b>	(2,612)	7,294	65,129
<b>Total comprehensive income for the period</b>	<u>11,092</u>	<u>19,098</u>	<u>170,519</u>
<b>Comprehensive income for the period attributable to:</b>			
Owners of the parent company	11,073	19,052	170,103
Non-controlling interests	19	47	416
<b>Total comprehensive income for the period</b>	<u>11,092</u>	<u>19,098</u>	<u>170,519</u>

**First Quarter (April 1 – June 30, 2017) Flash Report (unaudited)**

Three months ended June 30, 2017

**Consolidated Statement of Changes in Equity**

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

	Millions of yen							
	Equity attributable to owners of the parent company							
	Share capital	Capital reserves	Treasury shares	Other components of equity	Retained earnings	Equity attributable to owners of the parent company	Non-controlling interests	Total equity
Balance at April 1, 2016	¥17,358	¥17,103	(¥59,358)	¥43,307	¥452,983	¥471,393	¥4,862	¥476,255
Profit for the period					13,680	13,680	24	13,704
Other comprehensive income				(2,607)		(2,607)	(5)	(2,612)
Total comprehensive income for the period	-	-	-	(2,607)	13,680	11,073	19	11,092
Purchase of treasury shares			(21)			(21)		(21)
Cash dividends					(9,540)	(9,540)	(3)	(9,544)
Share-based payments		8				8		8
Transfer from other components of equity to retained earnings				206	(206)	-		-
Total transactions with the owners	-	8	(21)	206	(9,747)	(9,553)	(3)	(9,556)
Balance at June 30, 2016	¥17,358	¥17,111	(¥59,379)	¥40,906	¥456,916	¥472,912	¥4,879	¥477,791

	Millions of yen							
	Equity attributable to owners of the parent company							
	Share capital	Capital reserves	Treasury shares	Other components of equity	Retained earnings	Equity attributable to owners of the parent company	Non-controlling interests	Total equity
Balance at April 1, 2017	¥17,358	¥17,144	(¥59,382)	¥51,752	¥492,237	¥519,110	¥5,101	¥524,211
Profit for the period					11,774	11,774	29	11,804
Other comprehensive income				7,277		7,277	17	7,294
Total comprehensive income for the period	-	-	-	7,277	11,774	19,052	47	19,098
Purchase of treasury shares			(22,499)			(22,499)		(22,499)
Cash dividends					(10,600)	(10,600)	(3)	(10,604)
Share-based payments		11				11		11
Transfer from other components of equity to retained earnings				(185)	185	-		-
Total transactions with the owners	-	11	(22,499)	(185)	(10,415)	(33,088)	(3)	(33,091)
Balance at June 30, 2017	¥17,358	¥17,155	(¥81,881)	¥58,844	¥493,596	¥505,073	¥5,145	¥510,218

	Thousands of US \$							
	Equity attributable to owners of the parent company							
	Share capital	Capital reserves	Treasury shares	Other components of equity	Retained earnings	Equity attributable to owners of the parent company	Non-controlling interests	Total equity
Balance at April 1, 2017	\$154,985	\$153,074	(\$530,195)	\$462,070	\$4,394,976	\$4,634,909	\$45,546	\$4,680,456
Profit for the period					105,129	105,129	261	105,391
Other comprehensive income				64,974		64,974	155	65,129
Total comprehensive income for the period	-	-	-	64,974	105,129	170,103	416	170,519
Purchase of treasury shares			(200,883)			(200,883)		(200,883)
Cash dividends					(94,646)	(94,646)	(28)	(94,674)
Share-based payments		99				99		99
Transfer from other components of equity to retained earnings				(1,651)	1,651	-		-
Total transactions with the owners	-	99	(200,883)	(1,651)	(92,995)	(295,430)	(28)	(295,458)
Balance at June 30, 2017	\$154,985	\$153,173	(\$731,078)	\$525,393	\$4,407,110	\$4,509,582	\$45,935	\$4,555,517

## First Quarter (April 1 – June 30, 2017) Flash Report (unaudited)

Three months ended June 30, 2017

### Consolidated Statement of Cash Flows

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

	Millions of yen		Thousands of US\$
	1st Quarter 3 months ended June 30, 2016	1st Quarter 3 months ended June 30, 2017	1st Quarter 3 months ended June 30, 2017
<b>Cash flows from operating activities</b>			
Profit before tax	¥ 18,245	¥ 15,796	\$ 141,035
Depreciation and amortization	1,680	2,217	19,794
Impairment losses	9	–	–
Interest and dividend income	(1,526)	(1,488)	(13,282)
Interest expense	3	4	33
(Increase) Decrease in inventories	(1,143)	(1,420)	(12,683)
(Increase) Decrease in trade and other receivables	(16,415)	(1,186)	(10,585)
Increase (Decrease) in trade and other payables	(268)	(3,243)	(28,958)
Increase (Decrease) in provisions	(103)	1,048	9,358
Increase (Decrease) in retirement benefit liabilities	100	120	1,074
Increase (Decrease) in long-term advances received	(198)	(106)	(949)
Other	6,752	(7,259)	(64,812)
Subtotal	7,137	4,483	40,026
Interest received	39	22	194
Dividends received	1,487	1,464	13,071
Interest paid	(3)	(4)	(33)
Income taxes paid	(6,588)	(24,693)	(220,475)
<b>Net cash provided by (used in) operating activities</b>	<b>2,072</b>	<b>(18,728)</b>	<b>(167,218)</b>
<b>Cash flows from investing activities</b>			
Purchases of property, plant, and equipment	(8,751)	(2,844)	(25,392)
Purchases of intangible assets	(606)	(4,478)	(39,985)
Purchases of investments	–	(40)	(357)
Proceeds from sales and redemption of investments	6,000	4,000	35,714
Other	(74)	133	1,187
<b>Net cash provided by (used in) investing activities</b>	<b>(3,432)</b>	<b>(3,229)</b>	<b>(28,833)</b>
<b>Cash flows from financing activities</b>			
Dividends paid to owners of the parent company	(8,700)	(9,310)	(83,125)
Dividends paid to non-controlling interests	(3)	(3)	(30)
Repayments of long-term borrowings	(94)	(104)	(926)
Net increase (decrease) in short-term borrowings	(12)	18	165
Purchases of treasury shares	(20)	(22,499)	(200,883)
<b>Net cash provided by (used in) financing activities</b>	<b>(8,830)</b>	<b>(31,898)</b>	<b>(284,800)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(10,190)</b>	<b>(53,855)</b>	<b>(480,851)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>110,485</b>	<b>146,323</b>	<b>1,306,460</b>
<b>Effects of exchange rate changes on cash and cash equivalents</b>	<b>(204)</b>	<b>23</b>	<b>201</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>¥ 100,091</b>	<b>¥ 92,491</b>	<b>\$ 825,810</b>



## First Quarter (April 1 – June 30, 2017) Flash Report (unaudited)

Three months ended June 30, 2017

### Sales of Major Products

Supplemental Data

For information purpose only

		Hundreds of Millions of yen									
		1st Quarter 3 months ended June 30, 2017				Year ending March 31, 2018					
		Results		Increase/Decrease		Forecast		Increase/Decrease			
<b>Opdivo</b>	Agent for treatment of unresectable melanoma, unresectable, advanced or recurrent non-small cell lung cancer, unresectable or metastatic renal cell carcinoma, relapsed or refractory classical hodgkin lymphoma, and recurrent or metastatic head and neck cancer	¥	<b>198</b>	¥	Δ 54	Δ 21.4 %	¥	<b>740</b>	¥	Δ 299	Δ 28.8 %
<b>Glactiv</b>	Agent for type II diabetes		<b>70</b>		Δ 7	Δ 8.6 %		<b>295</b>		+1	+0.4 %
<b>Orencia SC</b>	Agent for rheumatoid arthritis		<b>33</b>		+6	+23.1 %		<b>145</b>		+29	+25.2 %
<b>Opalmon</b>	Circulatory system agent		<b>38</b>		Δ 9	Δ 18.3 %		<b>140</b>		Δ 30	Δ 17.8 %
<b>Recalbon</b>	Agent for osteoporosis		<b>27</b>		Δ 2	Δ 6.0 %		<b>110</b>		Δ 3	Δ 2.6 %
<b>Forxiga</b>	Agent for type II diabetes		<b>26</b>		+8	+45.7 %		<b>100</b>		+22	+28.1 %
<b>Rivastach</b>	Agent for Alzheimer's disease		<b>22</b>		Δ 0	Δ 0.4 %		<b>100</b>		+11	+12.9 %
<b>Emend/Proemend</b>	Agent for Chemotherapy-induced nausea and vomiting		<b>25</b>		Δ 1	Δ 3.5 %		<b>100</b>		+1	+1.2 %
<b>Kyprolis</b>	Agent for relapsed or refractory multiple myeloma		<b>12</b>		+12	Launched in August 2016		<b>60</b>		+40	+206.1 %
<b>Onoact</b>	Agent for tachyarrhythmia during and post operation		<b>15</b>		+0	+0.5 %		<b>60</b>		+3	+4.8 %
<b>Onon</b>	Agent for bronchial asthma and allergic rhinitis		<b>13</b>		Δ 4	Δ 22.9 %		<b>55</b>		Δ 13	Δ 19.0 %
<b>Staybla</b>	Agent for overactive bladder (pollakiuria and urinary incontinence)		<b>11</b>		Δ 2	Δ 17.0 %		<b>45</b>		Δ 3	Δ 5.7 %
<b>Parsabiv</b>	Agent for secondary hyperparathyroidism		<b>6</b>		+6	Launched in February 2017		<b>30</b>		+28	+1439.8 %
<b>Onon dry syrup</b>	Agent for pediatric bronchial asthma and allergic rhinitis		<b>8</b>		Δ 3	Δ 26.0 %		<b>30</b>		Δ 11	Δ 26.9 %
<b>Foipan</b>	Agent for chronic pancreatitis and postoperative reflux esophagitis		<b>8</b>		Δ 3	Δ 24.9 %		<b>30</b>		Δ 8	Δ 21.7 %
<b>Kinedak</b>	Agent for diabetic peripheral neuropathy		<b>6</b>		Δ 2	Δ 27.7 %		<b>25</b>		Δ 4	Δ 13.2 %

Note: Sales of products are shown in a gross sales basis.

## First Quarter (April 1 – June 30, 2017) Flash Report (unaudited)

Three months ended June 30, 2017

### Breakdown of Revenue

Supplemental Data

For information purpose only

(Hundreds of Millions of yen)

	1st Quarter 3 months ended June 30, 2016	1st Quarter 3 months ended June 30, 2017
Revenue of Goods and Products	536	485
Royalty and Other Revenue	51	124
<b>Total</b>	<b>588</b>	<b>609</b>

Note: In "Royalty and Other Revenue", royalty revenue of "Opdivo Intravenous Infusion" is included, which is 43 hundreds of millions of yen for the 1st quarter 3 months ended June 30, 2016 and 89 hundreds of millions of yen for the 1st quarter 3 months ended June 30, 2017.

### Information about Revenue by Geographic Area

Supplemental Data

For information purpose only

(Hundreds of Millions of yen)

	1st Quarter 3 months ended June 30, 2016	1st Quarter 3 months ended June 30, 2017
Japan	537	484
Americas	43	115
Asia	6	11
Europe	1	0
<b>Total</b>	<b>588</b>	<b>609</b>

Note: Revenue by geographic area is attributable to countries or regions based on the customer location.

**First Quarter (April 1– June 30, 2017) Flash Report (unaudited)**  
**Three months ended June 30, 2017**

**Supplemental Information**

**Status of Development Pipeline**

as of July 28, 2017

**I. Main Status of Development Pipelines (Oncology)**

**1. Development Status in Japan**

**< Approved >**

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	In-house* / In-license
Kyprolis for Intravenous Infusion *1	Additional dosage and administration	Multiple myeloma / Proteasome inhibitor	Injection	In-license (Amgen Inc.)

Changes from Flash Report for the Fiscal Year ended March 2017

\*1: Approval for the partial change in approved items of the manufacturing and marketing approval for Kyprolis for Intravenous Infusion was obtained in Japan for the treatment of patients with relapsed or refractory multiple myeloma.

**Note:** “In-house” compounds include a compound generated from collaborative research.

In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

**< Filed >**

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	In-house* / In-license
Opdivo Intravenous Infusion	Additional indication	Gastric cancer	Injection	In-house (Co-development with Bristol-Myers Squibb)

**Note:** “In-house” compounds include a compound generated from collaborative research.

In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

**< Clinical Trial Stage >**

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Phase	In-house* / In-license
Opdivo Intravenous Infusion	Additional indication	Esophageal cancer	Injection	III	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Gastro-esophageal junction cancer and esophageal cancer	Injection	III	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Small cell lung cancer	Injection	III	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Hepatocellular carcinoma	Injection	III	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Glioblastoma	Injection	III	In-house (Co-development with Bristol-Myers Squibb)

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Phase	In-house* <sup>1)</sup> / In-license
Opdivo Intravenous Infusion	Additional indication	Urothelial cancer	Injection	III	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Malignant pleural mesothelioma	Injection	III	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Ovarian cancer	Injection	III	In-house (Co-development with Bristol-Myers Squibb)
Kyprolis for Intravenous Infusion	Change of dosage and administration	Multiple myeloma / Proteasome inhibitor	Injection	III	In-license (Amgen Inc.)
ONO-7643 / Anamorelin	New chemical entities	Cancer anorexia / cachexia / Ghrelin mimetic	Tablet	III	In-license (Helsinn Healthcare, S.A.)
ONO-7702 / Encorafenib	New chemical entities	Melanoma <sup>*2</sup> / BRAF inhibitor	Capsule	III	In-license (Array Biopharma Inc.)
ONO-7703 / Binimetinib	New chemical Entities	Melanoma <sup>*3</sup> / MEK inhibitor	Tablet	III	In-license (Array Biopharma Inc.)
Opdivo Intravenous Infusion	Additional indication	Solid tumor (Cervix carcinoma, Uterine body cancer, Soft tissue sarcoma)	Injection	II	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Central nervous system lymphoma, Primary testicular lymphoma	Injection	II	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Multiple myeloma <sup>*4</sup>	Injection	II	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Virus positive / negative solid carcinoma	Injection	I / II	In-house (Co-development with Bristol-Myers Squibb)
ONO-5371 / Metyrosine	New chemical entities	Pheochromocytoma / Tyrosine hydroxylase inhibitor	Capsule	I / II	In-license (Valeant Pharmaceuticals North America LLC.)
ONO-4686 (BMS-986207)	New chemical entities	Solid tumor / Anti-TIGIT antibody	Injection	I / II	In-license (Co-development with Bristol-Myers Squibb)
ONO-4059 / Tirabrutinib	New chemical entities	Central nervous system lymphoma <sup>*5</sup> / Bruton's tyrosine kinase (Btk) inhibitor	Tablet	I / II	In-house
Opdivo Intravenous Infusion	Additional indication	Biliary tract cancer	Injection	I	In-house (Co-development with Bristol-Myers Squibb)

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Phase	In-house <sup>*</sup> ) / In-license
ONO-4481 (BMS-663513) / Urelumab	New chemical entities	Solid tumor / Anti-CD137 antibody	Injection	I	In-license (Co-development with Bristol-Myers Squibb)
ONO-4482 (BMS-986016)	New chemical entities	Solid tumor / Anti-LAG-3 antibody	Injection	I	In-license (Co-development with Bristol-Myers Squibb)
ONO-4687 (BMS-986227) / Cabiralizumab	New chemical entities	Solid tumor and hematologic cancer / Anti-CSF-1R antibody	Injection	I	In-license (Co-development with Bristol-Myers Squibb)
ONO-7701 (BMS-986205)	New chemical entities	Solid tumor and hematologic cancer / IDO1 Inhibitor	Capsule	I	In-license (Co-development with Bristol-Myers Squibb)
ONO-4483 (BMS-986015) / Lirilumab	New chemical entities	Solid tumor / Anti-KIR antibody	Injection	I	In-license (Co-development with Bristol-Myers Squibb)
ONO-4578	New chemical entities	Solid tumor / PG receptor (EP4) antagonist	Tablet	I	In-house

Changes from Flash Report for the Fiscal Year ended March 2017

\*2: BRAF inhibitor (ONO-7702) is under Phase III for the treatment of melanoma.

\*3: MEK inhibitor (ONO-7703) is under Phase III for the treatment of melanoma.

\*4: Phase II of Opdivo was initiated for the treatment of multiple myeloma.

\*5: Phase I/II of Btk inhibitor (ONO-4059) was initiated for the treatment of central nervous system lymphoma.

\* Phase I of ONO-7268MX1 and ONO-7268MX2 for the treatment of hepatocellular carcinoma were discontinued due to the strategic reason.

**Note:** "In-house" compounds include a compound generated from collaborative research.

In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

## 2. Development Status in S. Korea and Taiwan

< Filed >

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Area	In-house*) / In-license
Opdivo Intravenous Infusion	Additional indication	Non-small cell lung cancer (Non- Squamous)	Injection	Taiwan	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Head and neck cancer	Injection	Taiwan	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Hodgkin lymphoma *6	Injection	Taiwan	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Urothelial cancer *7	Injection	Taiwan	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Gastric cancer *8	Injection	Taiwan	In-house (Co-development with Bristol-Myers Squibb)

Changes from Flash Report for the Fiscal Year ended March 2017

\*6: A supplemental application for a partial change in the approved items of the importing and marketing approval for Opdivo was submitted in Taiwan for the treatment of hodgkin lymphoma.

\*7: A supplemental application for a partial change in the approved items of the importing and marketing approval for Opdivo was submitted in Taiwan for the treatment of urothelial cancer.

\*8: A supplemental application for a partial change in the approved items of the importing and marketing approval for Opdivo was submitted in Taiwan for the treatment of gastric cancer.

**Note:** "In-house" compounds include a compound generated from collaborative research.

In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

< Clinical Trial Stage >

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Phase	Area	In-house*) / In-license
Opdivo Intravenous Infusion	Additional indication	Head and neck cancer	Injection	III	South Korea	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Gastric cancer	Injection	III	South Korea	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Esophageal cancer	Injection	III	South Korea, Taiwan	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Gastro-esophageal junction cancer and esophageal cancer	Injection	III	South Korea, Taiwan	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Small cell lung cancer	Injection	III	South Korea, Taiwan	In-house (Co-development with Bristol-Myers Squibb)

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Phase	Area	In-house* / In-license
Opdivo Intravenous Infusion	Additional indication	Hepatocellular carcinoma	Injection	III	South Korea, Taiwan	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Urothelial cancer	Injection	III	South Korea	In-house (Co-development with Bristol-Myers Squibb)
ONO-7702 / Encorafenib	New chemical entities	Colon cancer *9 / BRAF inhibitor	Capsule	III	South Korea	In-license (Array Biopharma Inc.)
	New chemical entities	Melanoma *10 / BRAF inhibitor	Capsule	III	South Korea	In-license (Array Biopharma Inc.)
ONO-7703 / Binimetinib	New chemical entities	Colon cancer *11 / MEK inhibitor	Tablet	III	South Korea	In-license (Array Biopharma Inc.)
	New chemical entities	Melanoma *12 / MEK inhibitor	Tablet	III	South Korea	In-license (Array Biopharma Inc.)
Opdivo Intravenous Infusion	Additional indication	Virus positive / negative solid carcinoma	Injection	I / II	South Korea, Taiwan	In-house (Co-development with Bristol-Myers Squibb)

Changes from Flash Report for the Fiscal Year ended March 2017

\*9: BRAF inhibitor (ONO-7702) is under Phase III for the treatment of colon cancer in South Korea.

\*10: BRAF inhibitor (ONO-7702) is under Phase III for the treatment of melanoma in South Korea.

\*11: MEK inhibitor (ONO-7703) is under Phase III for the treatment of colon cancer in South Korea.

\*12: MEK inhibitor (ONO-7703) is under Phase III for the treatment of melanoma in South Korea.

**Note:** "In-house" compounds include a compound generated from collaborative research.

In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

### 3. Development Status in Europe and the United States

#### < Approved >

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Area	In-house* <sup>)</sup> / In-license
Opdivo Intravenous Infusion	Additional indication	Urothelial cancer <sup>*13</sup>	Injection	Europe	In-house (Co-development with Bristol-Myers Squibb)

Changes from Flash Report for the Fiscal Year ended March 2017

\*13: Approval for the partial change in approved items of the manufacturing and marketing approval for Opdivo was obtained in Europe for the treatment of patients with locally advanced or metastatic urothelial carcinoma (mUC).

**Note:** "In-house" compounds include a compound generated from collaborative research.

In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

#### < Filed >

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Area	In-house* <sup>)</sup> / In-license
Opdivo Intravenous Infusion	Additional indication	Colon cancer	Injection	USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Hepatocellular carcinoma <sup>*14</sup>	Injection	USA	In-house (Co-development with Bristol-Myers Squibb)

Changes from Flash Report for the Fiscal Year ended March 2017

\*14: A supplemental application for the partial change in approved items of the manufacturing and marketing approval for Opdivo was submitted in USA for the treatment of previously treated hepatocellular carcinoma.

**Note:** "In-house" compounds include a compound generated from collaborative research.

In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

#### < Clinical Trial Stage >

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Phase	Area	In-house* <sup>)</sup> / In-license
Opdivo Intravenous Infusion	Additional indication	Glioblastoma	Injection	III	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Small cell lung cancer	Injection	III	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Hepatocellular carcinoma	Injection	III	Europe	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Esophageal cancer	Injection	III	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Multiple myeloma	Injection	III	Europe USA	In-house (Co-development with Bristol-Myers Squibb)



Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Phase	Area	In-house* <sup>)</sup> / In-license
Opdivo Intravenous Infusion	Additional indication	Gastro-esophageal junction cancer and esophageal cancer	Injection	III	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Gastric cancer	Injection	III	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Malignant pleural mesothelioma	Injection	III	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Diffuse large B cell lymphoma	Injection	II	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Follicular lymphoma	Injection	II	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Central Nervous System Lymphoma, Primary Testicular Lymphoma	Injection	II	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
ONO-4059 / Tirabrutinib	New chemical entities	B cell lymphoma / Bruton's tyrosine kinase (Btk) inhibitor	Tablet	II	Europe	In-house (Out-license to Gilead Sciences, Inc.)
ONO-7579	New chemical entities	Solid tumor / Tropomyosin receptor kinase (Trk) inhibitor	Tablet	I / II	Europe USA	In-house
Opdivo Intravenous Infusion	Additional indication	Colon cancer	Injection	I / II	Europe	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Solid tumors (Triple negative breast cancer, Gastric cancer, Pancreatic cancer, Small cell lung cancer, Urothelial cancer, Ovarian cancer)	Injection	I / II	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Virus positive/negative solid carcinoma	Injection	I / II	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Hematologic cancer (T-cell lymphoma, Multiple myeloma, Chronic leukemia, etc.)	Injection	I	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Chronic myeloid leukemia	Injection	I	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
ONO-4059 / Tirabrutinib	New chemical entities	B cell lymphoma / Bruton's tyrosine kinase (Btk) inhibitor	Tablet	I	USA	In-house (Out-license to Gilead Sciences, Inc.)
ONO-7475	New chemical entities	Acute leukemia / Axl / Mer inhibitor	Tablet	I	USA	In-house

**Note:** "In-house" compounds include a compound generated from collaborative research.

In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

## II. Main Status of Development Pipelines (Non-Oncology)

### 1. Development Status in Japan

#### < Filed >

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	In-house*) / In-license
Orencia IV	Additional indication	Juvenile Idiopathic Arthritis / T-cell activation inhibitor	Injection	In-license (Bristol-Myers Squibb)

**Note:** “In-house” compounds include a compound generated from collaborative research.

#### < Clinical Trial Stage >

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Phase	In-house*) / In-license
Orencia IV	Additional indication	Lupus nephritis / T-cell activation inhibitor	Injection	III	In-license (Bristol-Myers Squibb)
Orencia SC	Additional indication	Untreated rheumatoid arthritis / T-cell activation inhibitor	Injection	III	In-license (Bristol-Myers Squibb)
	Additional indication	Primary sjögren syndrome / T-cell activation inhibitor	Injection	III	In-license (Bristol-Myers Squibb)
	Additional indication	Polymyositis / Dermatomyositis *15 / T-cell activation inhibitor	Injection	III	In-license (Bristol-Myers Squibb)
ONO-1162 / Ivabradine	New chemical entities	Chronic heart failure / If channel inhibitor	Tablet	III	In-license (Les Laboratoires Servier)
Onoact for Intravenous Infusion 50 mg / 150 mg (ONO-1101)	Additional indication for pediatric use	Tachyarrhythmia in low cardiac function / Short acting beta 1 blocker	Injection	II / III	In-house
	Additional indication	Ventricular arrhythmia / Short acting beta 1 blocker	Injection	II / III	In-house
ONO-2370 / Opicapone	New chemical entities	Parkinson’s disease / Long acting COMT inhibitor	Tablet	II	In-license (Bial)
ONO-8577	New chemical entities	Overactive bladder / Bladder smooth muscle relaxant	Tablet	II	In-house
Opdivo Intravenous Infusion	Additional indication	Sepsis *16	Injection	I / II	In-house (Co-development with Bristol-Myers Squibb)

Changes from Flash Report for the Fiscal Year ended March 2017

\*15: Phase III of Orencia SC was initiated for the treatment of polymyositis/dermatomyositis.

\*16: Phase I/II of Opdivo was initiated for the treatment of sepsis.

\* Phase I of ONO-2160/CD (levodopa pro-drug) for the treatment of parkinson’s disease was discontinued due to no expected treatment effect.

**Note:** “In-house” compounds include a compound generated from collaborative research.

## 2. Development Status in Overseas

### < Clinical Trial Stage >

Product Name / Development Code / Generic Name	Classification	Target indication / Pharmacological Action	Dosage form	Phase	Area	In-house* / In-license
ONO-4474	New chemical entities	Osteoarthritis / Tropomyosin receptor kinase (Trk) inhibitor	Capsule	II	Europe	In-house
ONO-4059 / Tirabrutinib	New chemical entities	Sjögren syndrome / Bruton's tyrosine kinase (Btk) inhibitor	Tablet	II	USA	In-house (Out-license to Gilead Sciences, Inc.)
Opdivo Intravenous Infusion	Additional indication	Hepatitis C	Injection	I	Europe USA	In-house (Co-development with Bristol-Myers Squibb)
	Additional indication	Sepsis	Injection	I	USA	In-house (Co-development with Bristol-Myers Squibb)
ONO-8055	New chemical entities	Underactive bladder / PG receptor (EP2 / EP3) agonist	Tablet	I	Europe	In-house

**Note:** "In-house" compounds include a compound generated from collaborative research.